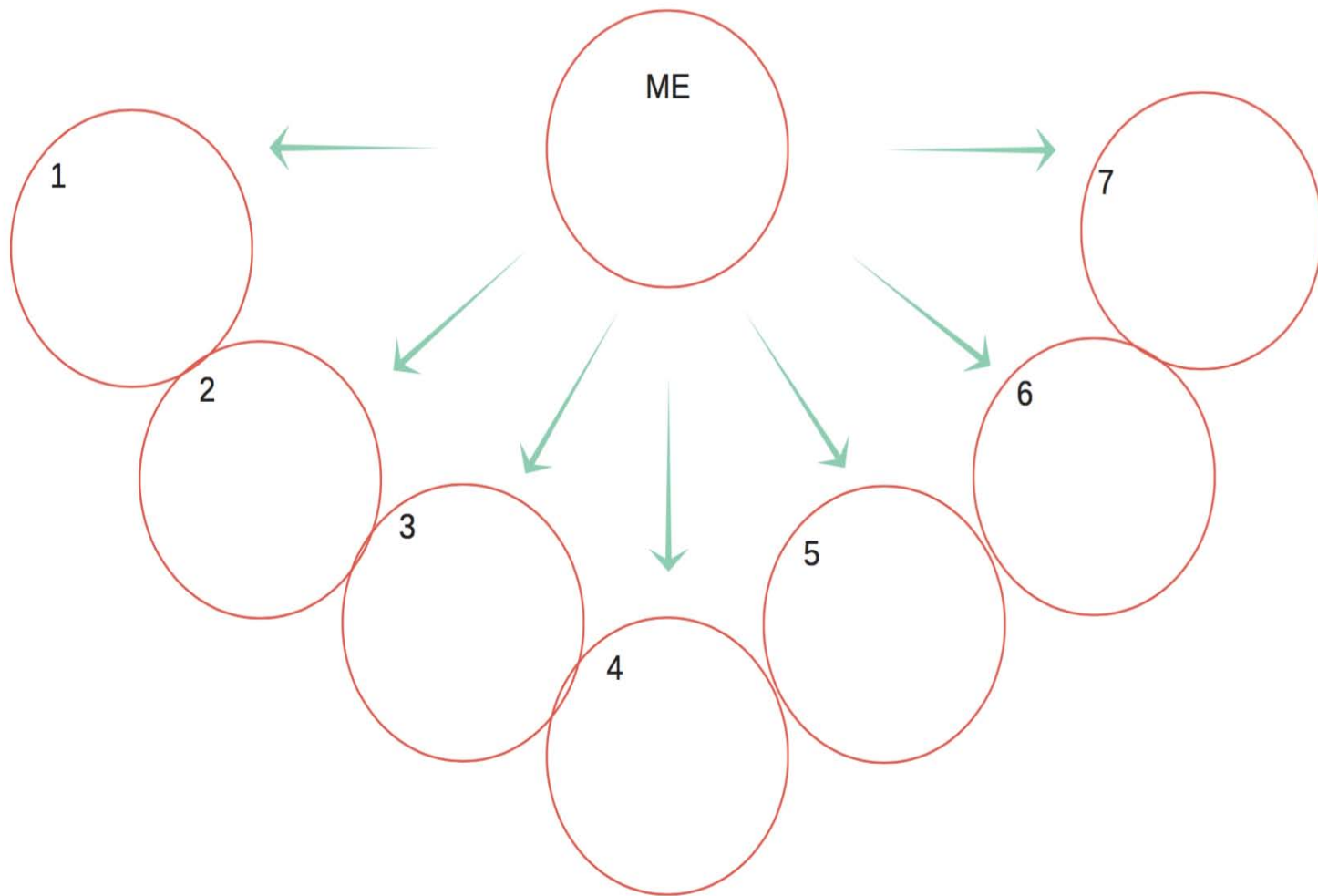


YOUR OWN DISTRIBUTOR

ACTION PLAN

CIRCLES



Month:

**5-7 New Customers A Month Will Give You
About 30 New Customers
and at least 3 new distributors In 6 Months**

Out Of Every 10 New Customers:

3 Will Reorder Consistently

3 Will Yo-Yo On and Off

3 Will Fall Off

1 Will Be In Any Given Category

Once you are a Supervisor- you are shooting for 2500 Documented Volume.

We have figured out that you will average 2500 Documented Volume from 20 customers ordering consistently each month.

If you have more than 20 customers ordering you will have more than 2500 Documented Volume 😊

Monthly Client Chart

A grid of 30 empty red circles arranged in 5 rows and 6 columns, intended for use as a monthly client chart. The circles are evenly spaced and touch at their points.

JAN:

DES
73

HANNAH
73

EMMA
579.22
POM 73
KATINA 105.75

CHAYA
36.99

REBECCA
FOHL
117.9

KELLIE
KAPLAN
178.75

CHRISTINA
117.9

JUDA
412.75

MRS. GRABRI
83.2

RACHEL
SPRINGER
274.5

KAZA
UNIC
73

RYAN
32.75

SARA
FRIEDMAN
97.95

ASHLEIGH
73

SKULL
111.95

DENA
65.7

Distributor Action Plan

Month 1

GET 5-7 Customers

Month 2

GET new 5-7 Customers

KEEP Customers

Month 3

GET new 5-7 Customers

KEEP Customers /
Preferred Members

DEVELOP 1-2 New
Distributors

LOVE

Help them love
The Products

ACHIEVE

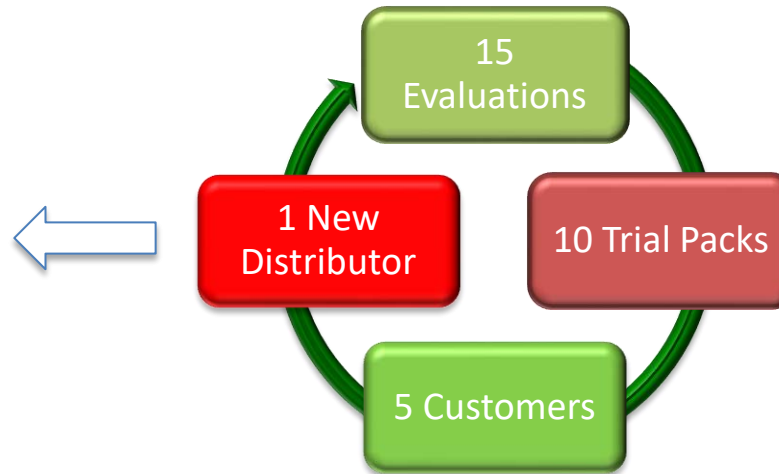
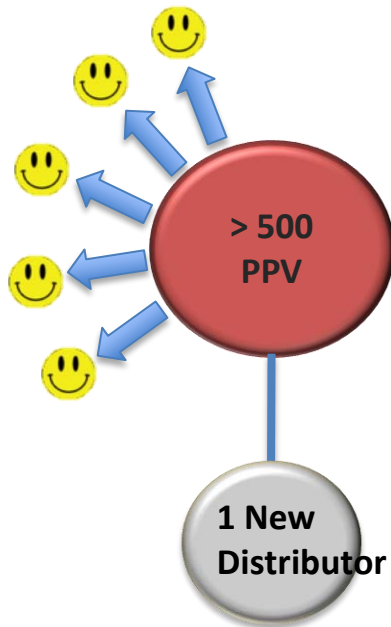
>500VP from
Customer Sales

**TEACH 2
Distributors**

to work the
Distributor Action Plan
to create their own
customer base.

Using the Trial Pack Strategy

Love the “Taste” and “Share a Shake!”



SET YOUR GOALS:

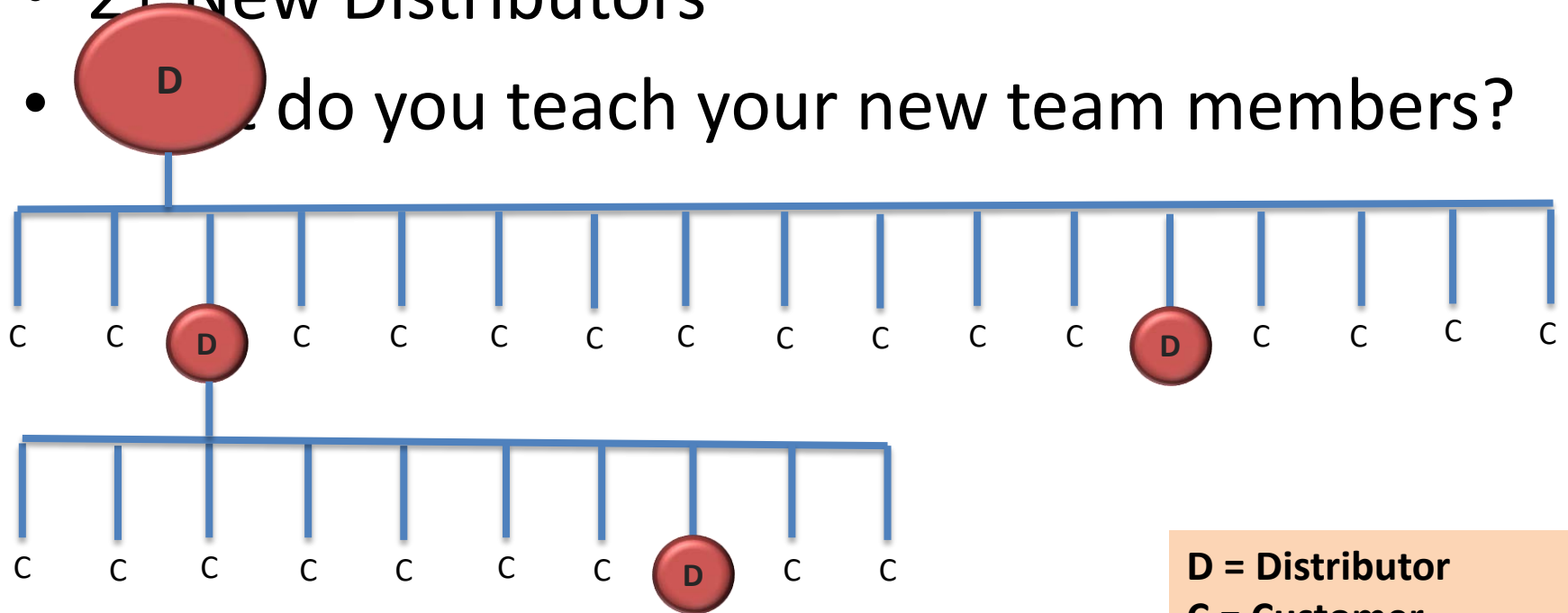
- 15** Wellness Profiles
- 10** Trial Packs
- 5** Upgrade to New Customers
- 1** Upgrade to New Distributor

Work to achieve 500PPV, 5-7 New Customers, add 1 New Distributor, then Repeat!

GET, KEEP, & DEVELOP

Month 3 of Distributor Action Plan (DAP)

- Set a goal of: 5-7 NEW Customers
- 2+ New Distributors
- **D** do you teach your new team members?



D = Distributor
C = Customer

*This is an example for illustrative purposes only and is not a representation of what your business will look like.

DISTRIBUTOR ACTION PLAN

Building to Active World Team

YOUR PATHWAY TO BUILDING YOUR BUSINESS:



Active World Team is the foundation to Building It Better and moving up the Sales & Marketing Plan!